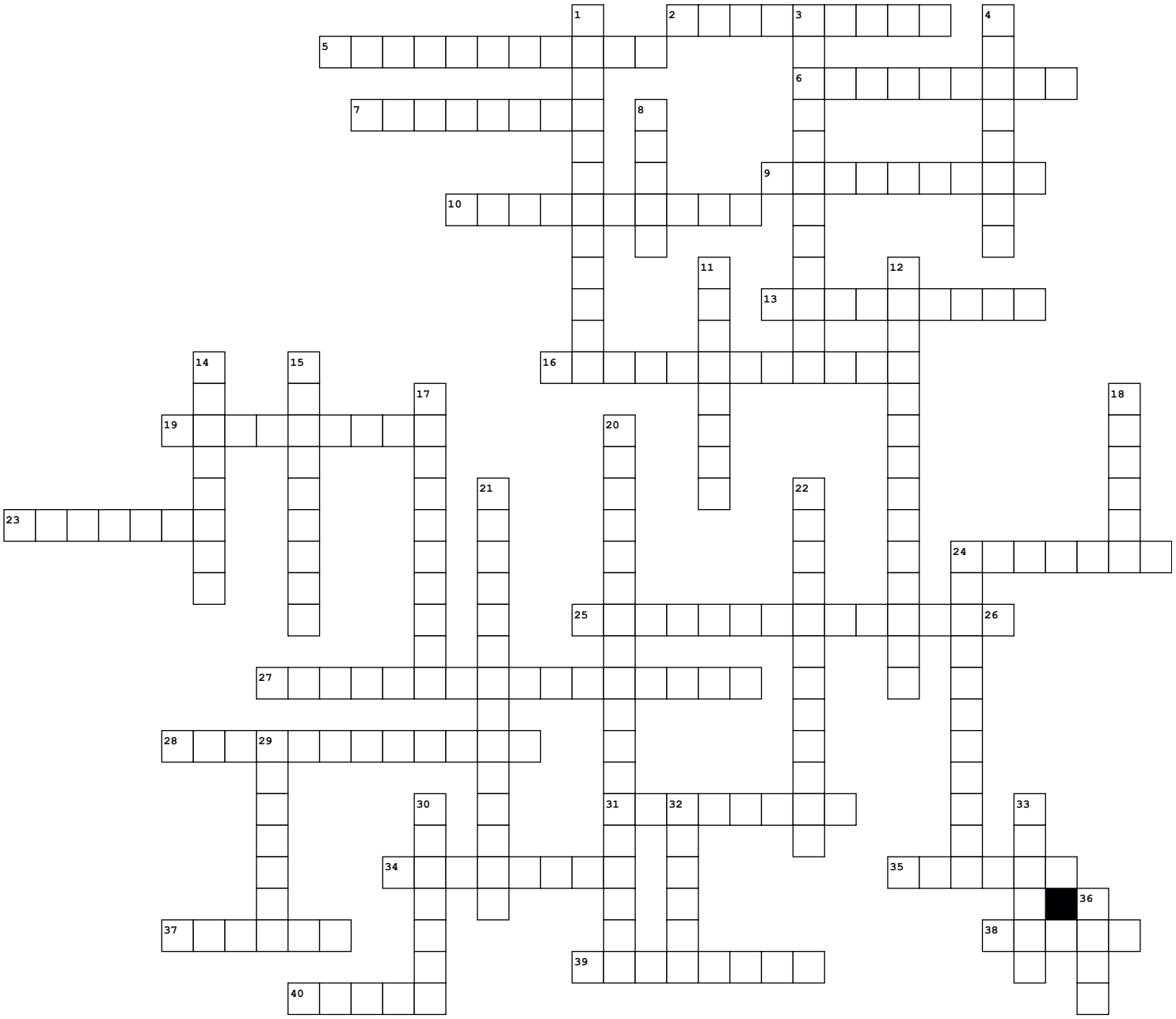
Commissions Crossword Puzzle



Across

2. The _____ tab on the Virtual Office is used by Wellness Advocate's to view where they stand in regards to Commissions and Rank Advancement.

5. A commissions exception must be approved by a member of the _____ department.

6. _____ bonuses are paid out weekly to the enroller.

Down

1. This commission requires the member to reach 100 PV in LRP orders during the month.

3. Retail customers can place orders online through a member's _____ ____.

4. If a downline returns product that an upline had previously earned commissions from, a _____ may occur.

8. Power of Three and Leadership Performance Pool bonuses are considered _____ bonuses, meaning

7. In order for a member to earn Fast Start, their LRP _____ must be saved at 100 PV.

9. Fast Start commissions process on which day of the week?

10. This tab in the Distributor Commission Analysis shows what the member's LRP template was saved at during any given week.

13. Where can you fill out a commissions exception request form?

16. Leg _____ are the ranks that each personally enrolled WA must reach to become a qualified leg.

19. Members placed directly below a sponsor in an organization; also known as a team.

23. When an enroller is participating in the Share Program, their Fast Start bonus will drop from twenty percent to _____ percent.

24. Unilevel, Power of Three, Retail Bonus, and Preferred Member Sponsor Bonus are all considered _____ commissions.

25. On the Virtual Office, member's can look at their _____ _____ to see all of the transactions they have had with doTERRA by month. (Comparable to the AR ledger in DataTrax)

27. The lowest possible rank in Unilevel commissions.

28. The _____ plan flyer found on doterratools.com can be utilized by members and agents as a reference for commissions information.

31. Fast Start is paid out to the _____.

34. In DataTrax, the distributor commission _____ serves as a method of viewing where the member is at in regards to primary and secondary commissions.

35. Fast Start is paid out on a _____ basis.

37. How many days after an original check was sent out do we wait to re-issue a lost check?

38. When participating in Unilevel commission, a member has the potential to be paid out on _____ levels.

39. Members can earn additional compensation by increasing in rank via this commission type.

40. Fast Start is paid out to the enroller on three levels for the new member's first _____ days.

these bonuses are not clawed back when returns happen.

11. Fast Start checks are cut on which day of the week?

12. When dealing with commissions, PV stands for _____ _____.

14. Which tab in DataTrax shows how much the member has made in commissions by week and month?

15. In order to set up direct deposit, who do members need to send their form to?

17. The Power of Three bonus requires a member ____ _____ to reach 600 PV.

18. The AR _____ in DataTrax allows us to see every transaction made on a members account by month, including orders, commission earnings, clawbacks and RMAs.

20. If a WA does not meet the monthly requirements to earn Unilevel commission on their downline, their earnings will roll up to the next qualifying WA. This process is known as _____ _____.

21. _____ volume is the volume we pay Unilevel commission on. It comes from a WA's PV, their retail customers' PV, and 70% of their PM's PV.

22. The number of personal enrolled WAs that meet the leg requirements.

23. In order to earn the Unilevel Bonus, members must have an LRP template set up (T or F).

24. The _____ pools allow highly ranking members to earn additional compensation based on doTERRA shares.

26. Orders can be combined to qualify for Power of 3 and Unilevel (Y or N).

29. This rank requires 5,000 OV and two qualified legs that have reached executive rank.

30. Primary bonuses are paid out _____ on the 15th.

32. The _____ bonus allows members to earn 25% of the retail price in commissions.

33. At this rank, a member is assigned an account manager.

36. 14-day sponsor changes can be accessed on the ____ tab on the Virtual Office.